

Message Text

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PAGE 01 MANAGU 02458 251624Z
ACTION ARA-10

INFO OCT-01 EB-07 ISO-00 /018 W
-----252345Z 040829 /14

R 251438Z MAY 77
FM AMEMBASSY MANAGUA
TO USDOC WASHDC
INFO AMEMBASSY MANAGUA
SECSTATE WASHDC 3283

UNCLAS MANAGUA 2458

E.O. 11652: N/A
TAGS: BEXP, PINR, NU
SUBJECT: WTDR/FTI DEPLAN DE CENTROAMERICA, S.A.

REF: USDOC 07417

1. NICARAGUA 2. COUNTRY CODE: 219 3. SERIAL NO: NA

4. DEPLAN DE CENTROAMERICA S.A.

4A. CODE: 4B. CODE: A 4C. CODE: X

5. APARTADO POSTAL 2145; CENTRO COMERCIAL NEJAPA B-38

6. MANAGUA, NICARAGUA

7. ESTABLISHED: 1972 8. EMPLOYEES: 12

9. SIZE: (19-X) LARGE 10. REPUTATION: (22-X) GOOD

11. PROVIDES SERVICES IN NICARAGUA.

12. REPORT DATE: 05/77

13A. 73920/9 CONSULTING ENGINEERS.

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14. CONTACT: MR. ENRIQUE GONZALEZ TITLE: GENERAL MANAGER

15. CABLE: DEPLAN 16. TELEX: NA 17. PHONE: 5565

18. FINANCIAL REFERENCES: BANCO DE AMERICA, APARTADO POSTAL 285,
MANAGUA, NICARAGUA.

19. TRADE REFERENCES: NA

20. FOREIGN FIRMS REPRESENTED: NA

21. DEPLAN DE CENTROAMERICA S.A. IS THE NICARAGUAN AFFILIATE OF THE MEXICAN CONSULTING ENGINEERING FIRM, TESAAROLLO Y PLANEAMIENTO (DEPLAN), WITH HEADQUARTERS IN MEXICO CITY. THE DEPLAN ORGANIZATION PROVIDES CONSULTING IN CIVIL WORKS SUCH AS DAMS, WATER TREATMENT AND PURIFICATION PLANTS, IRRIGATION SYSTEMS, HIGHWAY AND STREET CONSTRUCTION, AND IN INDUSTRIAL PROJECTS SUCH AS ELECTRIC AND ELCTRO-MECHANICAL INSTALLATIONS, AND INDUSTRIAL PLANTS. IT ALSO PERFORMS STUDIES IN AREAS SUCH AS TRAFFIC AND TRANSPORTATION SYSTEMS, AND COASTAL MARINE CURRENTS. SINCE ITS ESTABLISHMENT IN NICARAGUA IN 1972, SUBJECT FIRM HAS BEEN AWARDED A GOOD NUMBER OF NICARAGUAN GOVERNMENT CONTRACTS INCLUDING A TRAFFIC AND TRANSPORTATION STUDY, A RECOMMENDED MASTER PLAN FOR THE RECONSTRUCTION OF THE EARTH-QUAKE-DESTROYED CITY OF MANAGUA, A STUDY FOR AN IMPROVED SEWAGE SYSTEM, AND THE REORGANIZATION OF THE VICE-MINISTRY OF URBAN PLANNING (VIMPU), WHICH IS IN CHARGE OF MANAGUA'S RECONSTRUCTION WORKS. FIRM REPORTS THAT SINCE 1972 IT HAS BEEN AWARDED US\$1.5 MILLION IN CONTRACTS FROM GOVERNMENT AND PRIVATE CONTRACTORS. A KNOWLEDGEABLE SOURCE AT VIMPU, HOWEVER, REPORTS THAT DEPLAN'S PAST AND CURRENT CONTRACTS WITH VIMPU ALONE, TOTAL BETWEEN THREE AND FOUR MILLION DOLLARS. THE SAME SOURCE STATES THAT VIMPU IS PLEASED AT THE WORK PERFORMED BY DEPLAN AND THAT IT HAS IMPLEMENTED ALL OF ITS RECOMMENDATIONS. IT ALSO STATES THAT DEPLAN IS WELL-CONNECTED WITH A HIGH NICARAGUAN GOVERNMENT OFFICAL (NO NAME AVAILABLE). THE PRESIDENT OF THE DEPLAN ORGANIZATION IS MR. MARIO PANI, UNCLASSIFIED

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WITH OFFICES IN MEXICO CITY. THE MANAGER OF THE NICARAGUAN OFFICE IS MR. ENRIQUE GONZALEZ. HE STATES THAT DEPLAN ALSO WORKS WITH A LOCAL ENGINEERING FIRM (BELIEVED TO BE OSORIO & TERAN) AND THAT IT IS INTERESTED IN CONTACTING U.S. FIRMS TO PROVIDE ADDITIONAL EXPERTISE AS MAY BE NEEDED. MR. GONZALEZ ASKED THAT ANY ADDITIONAL INFORMATION ABOUT FIRM'S ACTIVITIES BE REQUESTED FROM ITS MEXICAN HEADQUARTERS. FIRM ENJOYS A GOOD REPUTATION IN LOCAL CIRCLES AND IS SUGGESTED AS A TRADE CONTACT.

22. PREPARED BY:RJMONTES APPROVED BY:JPFRRERES
AT: U.S. EMBASSY, MANAGUA
THEBERGE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 25-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770187-0640
Format: TEL
From: MANAGUA
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1977/newtext/t19770520/aaaaaqwy.tel
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Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Retention: 0
Review Action: RELEASED, APPROVED
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2379239
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI DEPLAN DE CENTROAMERICA, S.A.
TAGS: BEXP, PINR, NU, (GONZALEZ, ENRIQUE)
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/8a6a498a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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